

9/30/87 A8726-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0787
September 16, 1987

JULY

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1987	1986	Change %	1987	1986	Change %	1987	1986	Change %
Beginning Inventory	1,259,676	1,689,576	-25.4%	219,620	294,222	-25.4%	1,479,296	1,983,798	-25.4%
(+) Production	349,300	300,770	16.1%	96,315	121,335	-20.6%	445,615	422,105	5.6%
(-) Ending Inventory	1,013,637	1,590,079	-36.3%	220,725	294,881	-25.1%	1,234,362	1,884,960	-34.5%
(=) Total Disappearance	595,339	400,267	48.7%	95,210	120,676	-21.1%	690,549	520,943	32.6%
(-) Exports	286,768	272,165	5.4%	58,705	86,948	-32.5%	345,473	359,113	-3.8%
(=) Disappearance-Canada & United States	308,571	128,102	140.9%	36,505	33,728	8.2%	345,076	161,830	113.2%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>
FY 1987/88	1,234											
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	1,479

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K₂O)

JULY 1987

	PRODUCTION		ENDING INVENTORY July 31				DISAPPEARANCE	
	1987	JUL 1986	MINE SITE	OFFSITE	1987	1986	1987	JUL 1986
MURIATE								
Special Std.	77,247	8,540	14,221	27,121	41,342	26,361	45,059	20,438
Standard	24,128	101,663	179,625	209,383	389,008	393,339	186,229	252,215
Chemical	815	3,385	3,616	3,685	7,301	5,543	5,385	5,274
Coarse	108,213	100,501	74,357	201,182	275,539	630,406	188,321	66,721
Granular	195,681	154,951	169,776	176,035	345,811	583,607	205,323	142,186
Soluble	21,408	31,719	60,203	57,931	118,134	161,274	43,519	8,886
SULPHATES	18,123	21,346	41,347	15,880	57,227	84,430	16,803	25,223
TOTAL	445,615	422,105	543,145	691,217	1,234,362	1,884,960	690,639	520,943

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA	EXPORTS	1987	JUL 1986	U.S. & CANADA	EXPORTS	1987	JUL 1986	1987	JULY 1986
MURIATE										
Special Std.	-	-	20,275	10,686	-	-	-	-	20,275	10,686
Standard	11,955	15,002	153,876	230,137	20,743	12,266	7,783	137	194,357	257,542
Chemical	-	-	-	-	4,774	5,481	338	216	5,112	5,697
Coarse	101,021	54,466	44,857	25,033	-	-	-	-	145,878	79,499
Granular	63,985	55,375	100,938	70,834	-	-	-	-	164,923	126,209
Soluble	9,616	3,350	8,288	-	6,186	7,222	2,912	3,433	27,002	14,005
SULPHATES	7,849	7,095	6,206	18,623	302	185	-	14	14,357	25,917
TOTAL	194,426	135,288	334,440	355,313	32,005	25,154	11,033	3,800	571,904	519,555

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JULY 1987

	PRODUCTION		ENDING INVENTORY July 31				DISAPPEARANCE	
	1987	JUL 1986	MINE SITE	OFFSITE	1987	1986	1987	JUL 1986
MURIATE								
Special Standard	77,247	8,540	14,221	27,121	41,342	26,361	45,059	20,438
Standard	4,839	64,814	114,159	208,000	322,159	281,506	161,849	200,436
Chemical	58	2,922	3,296	3,685	6,981	3,102	4,181	4,001
Coarse	96,943	90,335	64,005	201,182	265,187	612,167	176,749	61,208
Granular	150,626	103,535	86,728	174,001	260,729	514,361	165,807	104,225
Soluble	19,587	30,624	59,308	57,931	117,239	152,582	41,784	9,959
TOTAL	349,300	300,770	341,717	671,920	1,013,637	1,590,079	595,429	400,267

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA	EXPORTS	1987	JUL 1986	U.S. & CANADA	EXPORTS	1987	JUL 1986	1987	JUL 1986
MURIATE										
Special Std	-	-	20,275	10,686	-	-	-	-	20,275	10,686
Standard	5,723	7,572	143,952	187,522	12,160	3,883	-	137	161,835	199,114
Chemical	-	-	-	-	3,537	3,658	339	-	3,876	3,658
Coarse	98,088	52,118	35,559	20,315	-	-	-	-	133,647	72,433
Granular	57,140	48,147	75,443	50,072	-	-	-	-	132,583	98,219
Soluble	8,835	2,447	8,288	-	5,308	2,599	2,912	3,433	25,343	8,479
TOTAL	169,786	110,284	283,517	268,595	21,005	10,140	3,251	3,570	477,559	392,589

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JULY 1987

	PRODUCTION		ENDING INVENTORY July 31				DISAPPEARANCE	
	1987	JUL 1986	MINE SITE	OFFSITE	1987	1986	1987	JUL 1986
MURIATE								
Standard	19,289	36,849	65,466	1,383	66,849	111,833	24,380	51,779
Chemical	757	463	320	0	320	2,441	1,204	1,273
Coarse	11,270	10,166	10,352	0	10,352	18,239	11,572	5,513
Granular	45,055	51,416	83,048	2,034	85,082	69,246	39,516	37,961
Soluble	1,821	1,095	895	0	895	8,692	1,735	-1,073
SULPHATES	<u>18,123</u>	<u>21,346</u>	<u>41,347</u>	<u>15,880</u>	<u>57,227</u>	<u>84,430</u>	<u>16,803</u>	<u>25,223</u>
TOTAL	96,315	121,335	201,428	19,297	220,725	294,881	95,210	120,676

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES		
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY		
	1987	JUL 1986	1987	JUL 1986	1987	JUL 1986	1987	JUL 1986	1987	JUL 1986	1986
MURIATE											
Standard	6,232	7,430	9,924	42,615	8,583	8,383	7,782	-	32,521	58,428	
Chemical	-	-	-	-	1,237	1,823	-	216	1,237	2,039	
Coarse	2,933	2,348	9,298	4,718	-	-	-	-	12,231	7,066	
Granular	6,845	7,228	25,495	20,762	-	-	-	-	32,340	27,990	
Soluble	781	903	-	-	878	4,623	-	-	1,659	5,526	
SULPHATES	<u>7,849</u>	<u>7,095</u>	<u>6,206</u>	<u>18,623</u>	<u>302</u>	<u>185</u>	<u>-</u>	<u>14</u>	<u>14,357</u>	<u>25,917</u>	
TOTAL	24,640	25,004	50,923	86,718	11,000	15,014	7,782	230	94,345	126,966	